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BANKRUPTCY LAW

Handling Individual Chapter 11 Cases: Emerging BAPCPA Issues

Audio CD - \$165 | DVD - \$195 | December 2010

This material set addresses the process for administering a Chapter 11 case, with particular emphasis on Chapter 11 individual debtors and changes wrought on such cases by the 2005 amendments to the Bankruptcy Code.

Successor Liability and its Family: Environmental Issues, Veil Piercing and Alter Ego Theories

Audio CD - \$165 | DVD - \$195

February 2011

This material set analyzes the risks borne by owners or purchasers. Its goal is to assist lawyers in identifying both settled and murky areas of law, and in advising their clients how to minimize the risks associated with ownership or acquisition of companies or their assets. Recent cases have shed light in some areas, and increased uncertainty in others. Anyone involved in negotiating contracts, commercial litigation, or bankruptcy should find these program materials useful.

After the Bubble-Bursts: Mortgage and Foreclosure Issues in Criminal and Civil Litigation

Audio CD - \$165 | DVD - \$195

March 2011

This material set focuses on criminal and regulatory issues emerging from the collapse of the national real estate and secondary mortgage markets. Among the topics to be explored are: the uncovering of widespread fraud in the origination of mortgages prior to the collapse and the priorities of state and federal authorities in prosecuting such cases; civil and criminal authorities' priorities in confronting fraud in connection with post-collapse "foreclosure rescue" transactions; and criminal and regulatory issues relating to banking and foreclosure practices in connection with mortgages held in "pooled" investment vehicles.

Changes to Means Testing, Case Law Updates and the New Homestead Law: Hear From the Experts on What You Need To Know

Audio CD - \$165 | DVD - \$195 | May 2011

As of March 16, 2011, Chapter 395 of the Acts of 2010 – the new Massachusetts Homestead Statute, G.L. c. 188 – became the law of the Commonwealth. The new law altered the rights of Massachusetts homeowners in a number of ways. When you order this set you will learn what it is and what its impact is expected to be.

21st Annual Bankruptcy Bench Meets Bar Conference

Audio CD - \$165 | May 2011

The Bench Bar is an annual opportunity for bankruptcy professionals and the Federal Bankruptcy Court Judges to meet and share insights, observations and analysis on key issues for 2011. Materials cover issues such as the Impact and Consequences of SJC's Ibanez Decision, Confirmation Issues Common to Chapter 11 and Chapter 13, and Outer Contours of Bankruptcy Jurisdiction.

BUSINESS TRANSACTIONS

Implementing the Dodd-Frank Wall Street Reform and Consumer Protection Act

Audio CD - \$165 | DVD - \$195

September 2010

Experts in financial and bank regulatory and financial consumer protection law present summaries, analyses, and practical insights regarding the most important bank regulatory and financial consumer protection provisions of the Dodd-Frank Wall Street Reform and Consumer Protection Act, signed by President Obama on July 21, 2010. Review these helpful materials to learn the major new regulatory concepts, constraints, requirements and structures introduced by the new provisions as well as the Federal agency rulemaking expected during the next year.

Renewable Energy in Massachusetts: Financing and Building Projects in the Current Environment

Audio CD - \$165 | DVD - \$195

October 2010

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Update on Secured Transactions Under the Uniform Commercial Code

Audio CD - \$165 | DVD - \$195

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It's been almost a decade since the secured transactions article of the Uniform Commercial Code, Article 9, was substantially revised and implemented in every state in the United States. In this material set, the 2010 amendments are explained along with other issues that have arisen under the revised Article 9. This program was designed for practitioners with a general familiarity of Articles 8 and 9 of the Uniform Commercial Code however; practitioners with little experience in the area will still find this information useful.

Corporate Reorganization & Immigration: Is Your Client Buying Millions in Revenue or Millions in Government Fines?

SALE \$115 (audio CD) | May 2010

This material set covers best practices for both corporate and immigration counsel in establishing policies to protect their corporate clients' interests while dealing with a troubled economy and during corporate reorganization.

Understanding State and Local Issues Concerning Land-Based Wind Facilities

Audio CD - \$165 | DVD - \$195

December 2011

Viewers will learn the renewable energy goals regarding land-based wind energy facilities and how those goals are being advanced in this materials set. In addition, viewers will gain an understanding of how wind energy proponents address and overcome local challenges as they navigate through increasing development opportunities throughout the Commonwealth. A diverse panel of experts from the public and private sectors identify and discuss the key issues and possible solutions.

Debt Versus Equity: A Fresh Look at a Classic Question

Audio CD - \$165 | DVD - \$195

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COLLEGE & UNIVERSITY

Representing College and Graduate Students: Multiple Perspectives and Competing Considerations

SALE \$85 (audio CD)

May 2010

Although colleges prefer to avoid direct involvement by attorneys in the disciplinary process, they are mindful of the potential for parallel criminal and civil proceedings and encourage their students to seek legal counsel as necessary. Materials cover legal experts representing varying perspectives addresses some of the many issues that arise in these settings.

The Intersection of Estate Planning and Tax Exempt Organization Lawyers: Charitable Planning with Various Charitable Entities and Vehicles - Audio CD - \$165 | DVD - \$195 | November 2010

An estate planning lawyer drafts a private foundation and advises on compliance with Section 501(c)(3). The client then needs help establishing a public charity that might have activities outside the United States. Refer the matter out? Why not take the expertise you have and expand it into related areas? This material set includes very brief introductions followed by more advanced planning ideas in the areas of planned giving, creative uses of private foundations, foreign grant making by foundations and individuals, charitable giving with closely-held interests, creating and maintaining charitable endowments, and drafting charitable gift agreements.

New Developments on Accessibility for Students - Physical, Virtual and International - Audio CD - \$165 | DVD - \$195 | December 2010

What you need to know about the changes in the ADA laws, regulations and design standards, trends in the application of Section 504, and other disability law requirements. This program also addresses some of the new physical access requirements that go into effect within the next two years that will require a great deal of self-assessment, planning and investment in order for schools to become compliant. Attorneys working with schools will need to be conversant with these requirements so they may advise the facilities and construction managers and IT professionals who will play a role in achieving compliance.

U.S. Immigration Options for Entrepreneurs and Investors

Audio CD - \$165 | DVD - \$195
November 2011

Viewers will gain valuable insight into the opportunities available and the potential obstacles foreign nationals face when seeking to live and work in the U.S. via the entrepreneur and investor visa categories.

CRIMINAL LAW

Environmental Enforcement: The Cutting Edge

Audio CD - \$165 | DVD - \$195 | November 2010

Review this material set to be on the cutting edge of environmental enforcement and the most recent developments at both the federal and state levels. Learn about successful approaches to the settlement of environmental cases, and receive copies of current, creative settlements. Hear about how citizens and advocacy groups are becoming more involved in environmental enforcement matters. In addition, hear about suits that are being brought under the federal and state False Claims Act, and some of the interesting challenges that such suits present.

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authorities' priorities in confronting fraud in connection with post-collapse "foreclosure rescue" transactions; and criminal and regulatory issues relating to banking and foreclosure practices in connection with mortgages held in "pooled" investment vehicles.

Securities Enforcement: What's up at the SEC--whistleblowing, insider trading, and the FCPA - Audio CD - \$165 | DVD - \$195

April 2011

Order this material set to stay current with the issues and hot topics relating to securities enforcement. Three distinct panels discuss current enforcement efforts and initiatives, insider trading, and the Foreign Corrupt Practices Act.

Health Care: Recent Developments in Legislation and Law Enforcement - Audio CD - \$165 | DVD - \$195

April 2011

In need of insight into some of the latest developments and trends in health care law and enforcement? In this materials package, three experienced panels explore issues on both the criminal fraud side and on the regulatory side. One panel addresses issues for health care/life science companies in dealing with regulators and regulator inquiries. Another panel discusses law enforcement issues under the new health care law, such as amendments to the False Claims Act. Lastly, the third panel discusses FDA enforcement trends, including Park liability.

ENVIRONMENTAL LAW

Environmental Experts - SALE \$85 (audio CD)

March 2009

Gain an understanding of key issues and strategies in hiring and preparing an expert witness in the context of environmental litigation.

Emerging Issues in Federal and State Climate Change Policy

SALE \$85 (audio CD) | March 2010

Climate change policy at all levels of government continues to evolve at a rapid pace. The U.S. Congress is actively debating economy-wide regulation, with the House passing a bill last summer and the Senate gearing up to tackle legislation this spring. This course set provides the latest developments on each of these fronts.

Recent Developments in Stormwater Regulation and Related Technical Considerations - SALE \$85 (audio CD)

June 2010

This material set will give experienced practitioners an overview of recent developments in stormwater regulation, science, and management, with an emphasis on the following new or proposed EPA stormwater permits and rulemakings.

Renewable Energy in Massachusetts: Financing and Building Projects in the Current Environment - Audio CD - \$165 | DVD - \$195

October 2010

Issues of climate change, energy security, and economic development have captured the attention of the public as well as federal, state and local policy makers.

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The Land Court Bench Meets Bar - Audio CD - \$165 | DVD - \$195

April 2011

The Land Court's jurisdiction may seem obvious from its name, but looks are deceiving. The Land Court tackles a wide range of issues on the cutting edge of real estate and land use law, from registration to foreclosures to zoning and environmental appeals. Purchase this material set to learn from the judges, recorder and chief title examiner of the Land Court. Learn what issues concern them and what they expect from the attorneys who appear before them. After viewing this program, you will know what the Land Court looks for from lawyers appearing before it, whether at trial, in foreclosure proceedings, or in conveyances of registered land.

Understanding State and Local Issues Concerning Land-Based Wind Facilities - Audio CD - \$165 | DVD - \$195 | December 2011

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FAMILY LAW

Drafting and Litigating: Prenuptial and Postnuptial Agreements

Audio CD - \$165 | DVD - \$195 | October 2010

The Supreme Judicial Court has ruled that postnuptial agreements are enforceable in Massachusetts, but not under the same standard as prenuptial agreements. Learn from the attorneys who represented the parties in the Ansin case at the SJC, who will provide both drafting and litigation pointers for prenuptial and postnuptial agreements. Learn how to protect your client's interest, whether at the time of drafting or when a prenuptial or postnuptial agreement is an issue in a pending divorce / estate action.

The Child Support Guidelines: A Second Anniversary Review

Audio CD - \$165 | DVD - \$195 | January 2011

Panelists share their impressions of how the guidelines have played out in their cases and share tips for handling cases involving child support issues. They also highlight concerns that they may have with the guidelines, and answer questions from the audience.

Discovery in the Electronic Age

Audio CD - \$165 | DVD - \$195 | March 2011

Gain insight into the legal considerations and challenges of conducting and admitting discovery into evidence in the world of computers, software, and the internet. The panel of experts, including three Probate and Family Court Justices, a private investigator, and leading practitioners, focuses on the nuts and bolts of what evidence is admissible in court, the use of social media, ethical pitfalls and views from the bench.

Handling Phantom Income in Calculating Alimony & Child Support

Audio CD - \$165 | DVD - \$195 | June 2011

Alimony reform is on the horizon in Massachusetts. The Child Support Guidelines, as revised in 2009, expand the definition of income for purposes of establishing suitable child support figures. After viewing this program, you will know how to identify additional sources of income other than traditional compensation. This includes salary and wages for non traditional W-2 employees and how to quantify those additional sources of income for purposes of calculating alimony and child support

Financing College Education Expenses in Divorced and Divorcing Families

SALE \$85 (audio CD) | January 2010

This material set provides basic information to practitioners about the financial aid process for divorcing and divorced families. Experienced family law practitioners as well as a seasoned jurist will provide perspective on how the courts are addressing this issue.

International Perspectives on Family Law Practices: International Child Custody and the Hague Convention

Audio CD - \$165 | DVD - \$195 | November 2011

A panel of experts discuss prominent legal and social issues arising in international custody disputes, including the Hague Convention on the Civil Aspects of International Child Abduction.

Business Valuation in Divorce - Post Adams

Book only - \$100 | December 2011

This book will help you gain an understanding of the valuation issues you are likely to encounter in your practice, help you recognize which cases are most applicable to your situation, provide insight on the different valuation methodologies, and most importantly, provide you with tools to ask the right questions of your own and the opposing expert.



FINANCIAL SERVICES

Implementing the Dodd-Frank Wall Street Reform and Consumer Protection Act - Audio CD - \$165 | DVD - \$195

September 2010

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Mr. Facher has specialized in large-scale commercial litigation in the fields of:

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- Antitrust
- Contracts
- Intellectual Property
- Products Liability

He has represented diverse corporate and individual clients in a wide variety of litigation matters, including one of the longest antitrust trials in Massachusetts federal court.



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COURSE HIGHLIGHTS

Opening statement a few days away?

Learn the ten things to avoid. Compare your own performance to demonstrations of good and bad opening statements.

Need advice on preparing a witness?

Review Jerry's Lecture and watch the demonstration and critique.

Unsure of how to get a conversation or oral statement into evidence?

Key questions and techniques on how to do it simply and effectively.

Have to examine or cross-examine an expert?

Learn sound techniques and see them demonstrated.

Behavior in the courtroom.

How you should look, act, and listen. And what does a baseball manager have to do with it?

Can you recognize disguised hearsay?

Jerry gives you the dangers and the key sounds to listen for.

Watch Your Language.

Bad verbal habits you should avoid, familiar courtroom clichés, and troublesome language witnesses should not use.

Can you recognize disguised hearsay? Jerry gives you the dangers and the key sounds to listen for.

... AND MORE!

HEALTH LAW

“Meaningful Use” – The Electronic Health Records Incentive Program Audio CD - \$165 | DVD - \$195 | November 2010

This material set will cover; the three main components of Meaningful Use, calculating financial benefit to organizations, how to structure a program, resources by which enabling technology and expertise may be accessed.

Accountable Care Organizations: What do they mean for Massachusetts? Audio CD - \$165 | DVD - \$195 | March 2011

The health care payment and delivery system is reorganizing around the concept of Accountable Care Organizations. Review these program materials to learn from a panel of experts on ACOs and what they will mean in Massachusetts.

Surrogate Medical and Legal Decision Making in Massachusetts in the Wake of the Uniform Probate Code

SALE \$85 (audio CD) |

February 2010

This resource covers a range of issues, from multiple perspectives, relating to surrogate medical and legal decision making in Massachusetts for patients who lack capacity to make their own decisions.



Meet the Regulators: A Discussion with the Enforcers of HIPAA/ HITECH, the Mass. Security Regulations, and the FTC Red Flags Rule

SALE \$85 (Workbook only) | May 2010

These program materials will cover the new HIPAA/HITECH requirements, the new Mass. Security Regulations, and the FTC Red Flags Rule and other FTC enforcement initiatives.

Health Care: Recent Developments in Legislation and Law Enforcement - Audio CD - \$165 | DVD - \$195

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Massachusetts Health Reform Update

Audio CD - \$165 | DVD - \$195

June 2011

Order this material set to view a cutting edge program on Health Care Reform implementation and legislation. This timely seminar will include a comprehensive review of the latest developments, trends and future concepts in health reform in Massachusetts.

Health Care: Recent Developments in Legislation and Law Enforcement - Audio CD - \$165 | DVD - \$195

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Good Governance Practices for Health Care, Educational & Other Non-Profit Organizations - Audio CD - \$165 | DVD - \$195

October 2011

Order this set to learn what you need to know in providing counsel to non-profit organizations on governance practices. Viewers will learn what regulators see as problematic, how Boards can measure their own performance against existing standards, and hot issues and best practices in non-profit governance.

IMMIGRATION

Advanced Topics in Asylum Law: Standards and Recent Trends for Particular Social Group Audio CD - \$165 | DVD - \$195

October 2010

The case law that has developed around the question of what actually constitutes a “particular social group” for asylum purposes, as the definition suggests, is complex, varied, and largely driven by the specific facts of a given case. Upon reviewing this material set, you will know more about defining membership in a particular social group, determining when membership in a particular social group can be the basis for a claim to asylum and knowing how to present such a claim to adjudicators in a compelling way.

International Adoptions

Audio CD - \$165 | DVD - \$195 | January 2011

Over the last two years there has been an increase in children adopted from foreign countries. In 2008, more than 17,000 children were issued a visa to come to the US. The Hague Adoption Convention regulates the sending and receiving of adopted children across borders and has imposed a new immigration procedure for certain adoptions. This new procedure departs significantly from the immigration structure already in effect.



Order this material set to learn how to distinguish whether the Hague Convention applies, and the differences between Convention procedures and adoption and orphan petitions. You will also learn about alternatives to adoption that would provide permanent residence to the child.

U.S. Immigration Options for Entrepreneurs and Investors

Audio CD - \$165 | DVD - \$195

November 2011

Viewers will gain valuable insight into the opportunities available and the potential obstacles foreign nationals face when seeking to live and work in the U.S. via the entrepreneur and investor visa categories.

INTELLECTUAL PROPERTY

Recent Trends in Copyright and Trademark Fair Use - How Fair is Fair Enough? Audio CD - \$165 | DVD - \$195 | September 2010

Fair use is a commonly asserted defense, yet it is elusive and difficult to define. The cases are fascinating, but are they consistent? What is the social function of Fair Use, and is it working? This material set examines Fair Use and recent trends in how it is being litigated and adjudicated. After viewing this program, intellectual property and entertainment attorneys will better understand and advise their clients on the risks when using another’s work, or another’s brand.

Intellectual Property Year in Review

Audio - \$165 | January 2012

Purchase this material set to hear the panel of leading practitioners digest a year’s worth of intellectual property law and address the most important cases, legislation, and developments – along with practical tips to use in 2012.

Meet the Privacy Officers: Privacy Law in the Real World

Audio CD - \$165 | DVD - \$195 | April 2011

Privacy laws and regulations are playing an increasingly important role in many kinds of companies and other entities. Purchase this material set to learn from the privacy officers and privacy law officers at various leading companies to understand the challenges they face, and how their organizations have addressed them.

Issues in the Life Sciences Industry 2011: Tech-Transfer, Partnering, Off-Label Promotion

Audio CD - \$165 | DVD - \$195 | April 2011

The life sciences industry faces a wide range of complex and constantly evolving legal issues. Keep up to date by viewing this program and learn about the current perspectives on legal issues that are important for small, mid-sized and larger life science companies, as well as universities and non-profits, with a focus on technology transfer issues, partnering and regulatory issues.

INTERNATIONAL LAW

Update on Secured Transactions Under the Uniform Commercial Code

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Corporate Reorganization & Immigration: Is Your Client Buying Millions in Revenue or Millions in Government Fines?

SALE \$85 (audio CD) | May 2010

These materials will cover the best practices for both corporate and immigration counsel in establishing policies to protect their corporate clients' interests while dealing with a troubled economy and during corporate reorganization. Learn the legal and financial consequences of what happens if your clients' immigration needs are not addressed properly.

Doing Business In and With China

SALE \$85 (audio CD) | July 2010

These materials will cover issues involved with representing US companies in their dealings with China.

Stranger in a Foreign Land: Taking discovery outside of Massachusetts and outside of the United States

SALE \$85 (audio CD) | June 2010

With the growing globalization of the economy, litigation in Massachusetts has increasingly become more national and international in scope. This course set explores the practical issues involved in obtaining discovery from non-party witnesses residing in other states within the United States, or in foreign countries around the world.

Doing Business in Canada: Key Considerations for U.S. Lawyers

Audio CD - \$165 | DVD - \$195 | October 2011

Canada has weathered the global economic recession better than most members of the G8. As a result, many companies and businesses are seeing Canada as a hub in which to do their North American business. Leading practitioners will discuss a broad array of issues dealing with corporate, tax, employment and cross-border litigation.

International Perspectives on Family Law Practices: International Child Custody and the Hague Convention

Audio CD - \$165 | DVD - \$195 | November 2011

While familial relationships arise without regard for boundaries, family law practice occurs within the constraints of domestic laws. As a result, family law varies in each nation state, often dictated by religious, cultural and social norms, producing disparate results for litigants and their children.

U.S. Immigration Options for Entrepreneurs and Investors

Audio CD - \$165 | DVD - \$195

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LABOR & EMPLOYMENT

Labor & Employment Legislation Year in Review & What's to Come

Audio CD - \$165 | DVD - \$195 | November 2010

Major legislation may require considerable effort by employers and unions to ensure proper implementation. Some legislation has resulted in legal action challenging conflicts with vested rights, conflicts with other laws, or violations of collective bargaining agreements. This material set explores major legislation from the last legislative session, its impact, and legal strategies to challenge legislation.

Labor Arbitration Basics: What you need to know to effectively represent your client

Audio CD - \$165 | DVD - \$195 | December 2010

This material set focuses on the "nuts and bolts" of labor arbitration. Learn how to manage client expectations in the arbitration process, how to propose or anticipate settlement offers at all stages of the process, how to prepare an opening statement, evidence and witnesses for the hearing, and what to expect at a hearing.

Employment Law Basics

Audio CD - \$165 | DVD - \$195 | *Includes BBA Employment Law Guide March 2011

Human resources professionals, attorneys who want to develop an employment practice, in-house counsel, corporate counsel, and business counsel advising clients facing employment law issues will all benefit from this informative material set.

At the Intersection of Technology and Employment Law

SALE \$85 (audio CD) | June 2010

This valuable material set covers the ways in which technology is impacting employment law and shaping potential new claims and liabilities.

Negotiating the Deal: Employment and Severance Agreements for Mid and Upper Level Executives

Audio CD - \$165 | DVD - \$195 | May 2011

If you find yourself advising your clients on employment and severance agreements, this spotlight program is a must! Order this material package and learn what questions you should be asking your client and what documents you should be reviewing in order to draft and/or negotiate the agreement your client wants or needs.

Labor Law for the Union and Non-Union Workplace

Audio CD - \$165 | DVD - \$195 | November 2011

The panel of experienced practitioners, with special guest NLRB Regional Director Rosemary Pye, provide an overview of the relevant federal and state labor statutes and discuss hot topics in labor law, including social media issues and the application of the National Labor Relations Act to non-union settings. After viewing this set, you will know the general framework of labor law in the U.S. and how to approach a question concerning the rights of an employee or management in the labor/management relations.



LITIGATION

Effective Witness Preparation

Audio CD - \$165 | DVD - \$195 | March 2011

Effective witness preparation can make the difference between a compelling testimony and a complete disaster. Documents speak for themselves, but in litigation, witnesses are the wildcard. Will they be liked? Are they credible? Will their trial testimony conflict with what they said at a deposition? This material set goes beyond the obvious instruction (“always be truthful”) and help lawyers understand how (and how not) to prepare witnesses to testify both in a deposition and at trial.

Dodd-Frank Financial Reform: What practitioners must know

Audio CD - \$165 | DVD - \$195 | April 2011

Find out what Practitioners Need To Know About Whistleblower Incentives, Regulation of Derivative Instruments, and the Powers of the New Consumer Finance Protection Bureau. You will also learn how Dodd Frank changes the existing regulatory framework. The information you will obtain from this seminar will assist you in advising and representing both business and consumer clients.

Expert Testimony: Reports, Depositions and Trial Advice from the Bench and Bar

Audio CD - \$165 | DVD - \$195 | June 2011

This material package highlights an esteemed panel consisting of a Judge, Civil Procedure Professor, veteran practitioners, and a leading expert in the field. They discuss practice tips and relevant law including the recent amendments to the Federal Rules, concerning expert disclosures, discovery, and trial preparation. After viewing this set, you will know how to prepare an expert to testify, including taking an expert through the expert report, deposition and pre-trial testimony prep.

Medical Malpractice: Emerging Issues in Apology, Disclosure, and Peer Review

SALE \$85 (audio CD)

May 2010
Apology and medical error disclosure programs are on the rise nationwide. Peer review and privilege issues are omnipresent in medical malpractice litigation. This timely program provides a wide-ranging discussion of the effect of apologies, medical error disclosure programs, and peer review policies in medical malpractice cases.

Content Liability: What every corporate counsel needs to know

SALE \$85 (audio CD) | June 2010

This timely program explores issues of content liability faced by corporate and employment counsel. Expert panelists discuss the recent Noonan v. Staples cases, including liability and practice issues arising from those cases.

Class Certification and Antitrust Cases: The Increasing Role of Economic Analysis

Audio CD - \$165 | DVD - \$195 | October 2011

Given the recent court rulings with rigorous analysis, economists have turned to regression analysis to address the issue. This program will give you the ins and outs of how both plaintiffs and defendants use regression analysis in the class certification context.

Effective Trial Presentation: Experts Discuss What Works- and What Flops- in the Courtroom

Audio CD - \$165 | DVD - \$195 | November 2011

Established and aspiring trial attorneys alike will benefit from the panelists’ insight into the challenges of putting on a case in front of a jury. Viewers will learn about winning oral advocacy styles, how to share a sophisticated story that resonates with jurors, keys to time management and the proper use of technology and visual aids.

Nuts and Bolts of Federal & State Law Tax: An Introduction to Tax Practice for General Practitioners, Tax Lawyers and Pro Bono Counsel

Audio CD - \$165 | DVD - \$195 | December 2011

This materials set is designed to familiarize attorneys with tax issues faced by low-wage families with tax controversies however, the core principles discussed equally apply to higher income taxpayers and small business. Emphasis will be placed on collection options and defenses, particularly with regard to the IRS and DOR collection process. The panel will also analyze hypothetical situations based on actual cases, for additional and practical advice.

NEW LAWYERS

Start You Up: How to Establish Your New Law Practice

SALE \$85 (audio CD) | May 2011

Want to start your own law practice, but don’t know where to begin? We’ll fill in the blanks, and even offer up some considerations you may not have thought of. This panel presentation will run down the main inputs for the creation and maintenance of a successful law practice, from marketing to entity choice to technology platform and beyond.

Employment Law Basics

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Nuts and Bolts of Federal & State Law Tax: An Introduction to Tax Practice for General Practitioners, Tax Lawyers and Pro Bono Counsel

Audio CD - \$165 | DVD - \$195 | December 2011

This materials set is designed to familiarize attorneys with tax issues faced by low-wage families with tax controversies however, the core principles discussed equally apply to higher income taxpayers and small business. Emphasis will be placed on collection options and defenses, particularly with regard to the IRS and DOR collection process. The panel will also analyze hypothetical situations based on actual cases, for additional and practical advice.

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TAX

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